Cheaper oil

Both symptom and balm

The oil price is tumbling. Is that good or bad news for the world economy?

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AFTER declining gradually for three months, oil prices suddenly tumbled almost $4 on October 14th alone. It was the largest single-day fall in more than a year and brought the price of Brent crude, an international benchmark, to $85 a barrel. At its peak in June, a barrel had cost $115.

Normally, falling oil prices would boost global growth. A $10-a-barrel fall in the oil price transfers around 0.5% of world GDP from oil exporters to oil importers. Consumers in importing countries are more likely to spend the money quickly than cash-rich oil exporters. By boosting spending cheaper oil therefore tends to boost global output.

This time, though, matters are less clear cut. The big economic question is whether lower prices reflect weak demand or have been caused by a surge in the supply of crude. If weak demand is the culprit, that is worrying: it suggests the oil price is a symptom of weakening growth. If the source of weakness is financial (debt overhangs and so on), then cheaper oil may not boost growth all that much: consumers may simply use the gains to pay down their debts. Indeed, in some countries, cheaper oil may even make matters worse by increasing the risk of deflation. On the other hand, if plentiful supply is driving prices down, that is potentially better news: cheaper oil should eventually boost spending in the world’s biggest economies.

The global economy is certainly weak. Japan’s GDP fell in the second quarter. Germany’s did too, and may be heading towards recession (recent figures for industrial production and exports were dreadful). America’s growth has accelerated recently, but its recovery is weak by historical standards. Just before this week’s oil-price slump, the International Monetary Fund cut its projection for global growth in 2014 for the third time this year to 3.3%. It is still expecting growth to pick up again in 2015, but only slightly.

Weaker growth translates into lower energy demand. This week, the International Energy Agency, an oil importers’ club, said it expects global demand to rise by just 700,000 barrels a day (b/d) this
year. That is 200,000 b/d below its forecast only last month. Demand has been weak for a while but the recent slowdown—notably in Germany—took markets by surprise, hence the sharp fall in the price.

But feeble demand is not the only explanation. There has also been a big supply shock. Since April last year the world’s total output of oil has been rising strongly. Most months’ output has been 1m-2m b/d a day higher than the year before. In September, this expansion jumped dramatically (see chart); global output was 2.8m b/d above the level of September 2013.

Most of the growth in supply has come from countries that are not members of OPEC, the oil exporters’ club—from America in particular. Thanks partly to increases in shale-oil output, the United States pumped 8.8m b/d in September—13% more than in the year before, 56% above the level of 2011 and not far short of Saudi Arabia. Russian oil production is also inching up, suggesting sanctions have not yet begun to be felt in its oilfields. In September, its output rose to 10.6m b/d, within a whisker of the highest monthly figure since the collapse of the Soviet Union.

Non-OPEC production, though, has been rising for a while. The biggest recent change has come from within the cartel. In April, Libya’s production—hit by civil war—crashed to just 200,000 b/d; by the end of September output was back up to 900,000 b/d and heading towards its pre-war level of 1.5m b/d. No less surprisingly, Iraq’s output is rising, too. The upshot is that OPEC production started to grow again in September after almost two years of decline, compounding the impact of growing non-OPEC supplies.

With demand weak, much of the extra output has gone into rebuilding oil stocks in rich countries. But that cannot go on indefinitely. As the hoarding slows, prices are likely to weaken again—unless world demand picks up or oil production is cut.

Neither seems imminent. Antoine Halff, the IEA’s chief oil analyst, points out that very little current production becomes uneconomic even at $80 a barrel. The break-even point for most American shale-oil producers has been falling as they have refined their fracking techniques, and is now well below $70 a barrel. So prices will have to fall further if they are to drive marginal producers out of business.

New trade patterns reinforce the downward pressure on prices. OPEC exporters once informally carved up the world between them, with Nigeria and Venezuela selling to America, smaller Gulf states to Japan, and so on. But American oil imports have fallen from 309m barrels a month in 2010 to 236m a month now. European demand is weak. So everyone is competing for market share in Asia.

Saudi Arabia shocked the rest of OPEC by cutting forward prices for Asian delivery and by increasing oil output slightly in September (by 107,000 barrels), at a time when other exporters wanted it to cut back. The organisation is due to meet again in November. But as Kuwait’s oil
Supply shock

Oil supply, barrels a day, m

Change on a year earlier

- Non-OPEC
- OPEC NGLs*
- OPEC crude
- Total supply

2013 2014

Brent crude oil price, $ per barrel

2013 2014

Sources: OECD/IEA Oil Market Report Oct 2014; Bloomberg

*Natural gas liquids

minister remarked recently, “I don't think there is a chance today that [OPEC] countries would reduce their...
production.” How soon—and how much—lower prices will translate into an increase in global demand, though, is far less certain.

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